

# Jasmine Stokes

## Social Strategy Lead · Audience Insights Specialist · Story System Builder

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Portfolio: [stokesstrategy.com](https://stokesstrategy.com)

### CORE STRENGTHS

Social strategy  
Audience insight + sentiment  
Platform-native storytelling  
Real-time content calls  
Content frameworks + planning  
Creative briefs + copy  
Voice + narrative alignment  
Community trust systems

### SIGNATURE APPROACHES

#### ***Audience Signal Mapping***

A behavior-first approach that connects sentiment patterns, cultural tension points, and trust indicators to content strategy.

#### ***Clarity to Trust to Activation Flow***

A social storytelling model guiding content from comprehension to emotional safety to meaningful engagement.

#### ***Complex to Simple to Human Method***

A translation system used to humanize emerging tech and simplify complex topics for social audiences.

### SELECTED HIGHLIGHTS

**Meta AI:** Humanized technical AI narratives and translated dense concepts into creative stories used across product and comms teams.

**Meta Rebrand:** Synthesized real-time sentiment into creative reframes to maintain narrative clarity during the Facebook - Meta identity shift.

**Instagram Brand & Culture:** Developed story structures and creative framing systems aligning editorial, cultural, and narrative goals.

**Friendsgiving Prototype:** Designed a behavior-mapping micro-experiment using story systems and live participation analytics.

### EXECUTIVE SUMMARY

Strategic Social Lead with 5 years building audience-first social systems, narrative frameworks, and trust-centered messaging for global tech brands. I blend behavior signals, social listening, and creative insight to design social ecosystems that drive clarity, trust, and cultural relevance. I turn data into direction, sentiment into strategy, and complex topics into content people care about.

#### **Creative Strategist and Narrative Partner**

Khoros LLC (Contracted to Meta, Instagram, Meta AI, Meta Quest, Meta Employer Brand, Whole Foods, USAA, Pixar, Disney)

2021–2025

- Built platform-native strategies grounded in behavior and culture.
- Developed narrative arcs, themes, and story frameworks.
- Linked product messages with sentiment and trust signals.
- Delivered live insights during launches and sensitive moments.
- Flagged trend shifts and emotional triggers shaping content.
- Guided editorial tone, timing, and message clarity.
- Built sentiment workflows for launches and brand shifts.
- Designed dashboards surfacing crisis cues and opportunities.
- Shaped trust-first communication systems to steady perception.
- Turned listening data into clear creative briefs.
- Built POVs and insight-led content guidance.
- Applied audience psychology to boost clarity and trust.

#### **Founder & Senior Brand Strategist**

stÖks Strategy

2024–Present

- Built multi-channel social foundations for small brands.
- Designed Notion-based social ecosystems and ops.
- Created templates, briefs, and IP for small-business strategy.
- Built stÖks' brand voice and POV ("Ö persona").